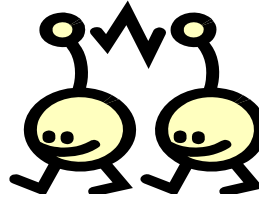


## Finding the right fit: Meaningful vetting of grant opportunities



### All Opportunities

- Do organization's priorities match your project?
  - o Find out what your potential funding agency/organization's mission is
  - o Find out what the agency/organization's funding priorities (or mandates) are
  - o Spell out the relationship between your project and the organization's mission/goals explicitly in your proposal
- Who else has this organization/agency funded? For what?
  - o Lists/abstracts of funded proposals available online
  - o Have they funded other small universities?
  - o Possible to write project directors and request successful proposals
- Deadlines in coordination with your timeline?
- Have they ever funded UDM?

### Federal

- How many awards will they make?
- Is it a limited submission opportunity?
- Is it a recurring grant opportunity?

### Foundation/Corporation/Other

- Who else at UDM maybe applying?
- Assets and funding ranges?
- Percentage of funding that goes to universities versus other priorities?
- If National, have they ever funded in Michigan?
- Do they only contribute to pre-selected organizations?
- Do they have any geographic limitations?
- Do we have an alumni contact to champion for us?
- Letter of Intent or pre-proposal as initial step?